

**MINIMUM REQUIREMENTS**  
**SPONSORED IN-BARN FEEDER CATTLE SALES**  
(Revised July 2015)

1. Calves to be eligible for the sale must be produced by the consignor and yearlings owned at least (60) days
2. Feeder cattle sales held in conjunction with and on the same day as a weekly auction sale must pen the graded feeder cattle separately and hold the feeder cattle sale at a separate specified time.
3. All cattle must weigh between 300 and 1300 pounds
4. All cattle should be dehorned and healed or naturally polled. Horned cattle may be sold but must be sold separately.
5. Steers must be properly castrated and healed. Bulls and stags (300 to 700 lbs.) may be sold but must be penned and sold separately. No heifers will be guaranteed open unless specifically guaranteed by the consignor.
6. All cattle will be graded by a representative of the Virginia Department of Agriculture and Consumer Services. Cattle grading L-1, LL, M-1, S-1, SS, L&M2, and L&M3 will be accepted. If Holstein steers are offered for sale, L&M4 cattle may be sold and Jersey/Jersey crosses will be sold separately.
7. No ill, dwarfs, or defective cattle will be accepted.
8. Producers will agree to have their cattle commingled with those of other producers according to breed, sex, grade, and weight. If in the opinion of the market operator and the consignor that it would be beneficial, an individual producer may have his cattle sold separately if the cattle possess some unique characteristics ie., weaned calves, special vaccination program, “natural,” guaranteed open heifers, etc.
9. All cattle will be sold to the highest bidder. “No saleing” is prohibited.
10. The sale may also offer “board” lots of cattle for sale that have been graded and evaluated by a representative of the Virginia Department of Agriculture and Consumer Services and met other requirements as stated in the Tel-O-Auction/Board Load lots SOP.
11. Consignors will pay \$2.00 per head promotional fee to the Virginia Cattlemen’s Association and appropriate marketing fees to the local feeder cattle association and livestock market.
12. The association may explore alternative feeder marketing cattle methods for up to 18 months before bringing the change to the membership for ratification.